

Intent:

Give students the opportunity to explore real business issues and how businesses work.

Provide students with the knowledge, understanding and skills necessary to prepare them for employment or higher education gives learners the opportunity to gain a broad understanding and knowledge of a vocational sector

Support progression into a more specialised level 3 vocational or academic course, apprenticeship and work

Course intent: The qualification provides the knowledge, understanding and skills that allow learners to gain business sector experience that will prepare them for further study or training. This includes the opportunity to choose two units from a selection of options to supplement the mandatory units, which reflect the key topics in business.

Please note: this content will be taught alongside the content covered in the extended certificate course (single business)

Key: Unit 4 – Managing an Event/ Unit 6 – Principles of Management

Autumn 1a	Autumn 1b	Spring 2a	Spring 2b	Summer 3a	Summer 3b
Learning aim A: Explore the role of an event organiser Learning aim B: Investigate the feasibility of a proposed event A The definitions and functions of management B Management and leadership styles and skills C Managing human resources	Learning aim C: Develop a detailed plan for a business, or social enterprise event D Factors influencing management, motivation and performance of the workforce E Impact of change F Quality management	Learning aim D: Stage and manage a business or social enterprise event	Learning aim E: Reflect on the running of the event and evaluate own skills development	Finish for Exams	Finish for exams

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	A1 Different tasks	C1 Event planning and	D1 Management of the	E1 Evaluation of the	
	needed to be completed	the use of planning tools	event	event	
	by an event organiser	C2 Factors to be	D2 Problem solving	E2 Review of personal	
	A2 Different skills needed	considered, including		skills development in the	
	by an effective event	budgets, resources and		running of the event	
	organiser	contingency planning			
	A3 Common formats for	D1 Motivation in the			
	skills audit collection	workplace			
	B1 Different types of	D2 Techniques to meet			
	event, and the factors	skills requirements			
	affecting success	D3 Training and			
	B2 Feasibility measures	development			
5	and critical success	D4 Performance			
CONTENT	factors	appraisal			
Z	A1 Definitions of	E1 Managing change			
ŭ	management and	F1 Quality standards			
	leadership	F2 Developing a quality			
	A2 Functions of	culture			
	management and	F3 The techniques and			
	leadership	tools of quality			
	A3 Business culture	management			
	B1 Management and	F4 The importance and			
	leadership styles	benefits of quality			
	B2 Management and	management			
	leadership skills				
	C1 Human resources (HR)				
	C2 Human resource				
	planning				



	Data analysis, personal	Decision making,	Data analysis, creativity,	Data analysis, decision,	
	management, money	investigating, money	teamwork, decision	creativity, teamwork,	
	management, Decision	management and	making, investigating and	making, investigating and	
kills	making, investigating and	research, critical thinking,	research, critical thinking,	research, critical thinking,	
Ski	research, critical thinking,	and literacy	communication, time-	communication, time-	
	employability and	•	management,	management,	
	literacy		negotiation and problem-	negotiation and problem-	
			solving skills	solving skills	



What tasks are involved
in planning an event?
What are the legal
requirements when
planning an event? What
are the skills of an
effective event
organiser?
What are the different
types of events? What
makes an event
successful? How can the
success of an event be
measured?
What are the different
types of leadership and
management? What are
the functions of
management? What are
the functions of
leadership? What is
business culture? What
is business vision,
mission, and values?
What are the different
leadership and
management styles?
What are the different
management and
leaderships and skills?
What is the role of
human resources in a
business? What is the
importance of human

resource planning?

Key Questions

What tools can be used in event planning? What factors need to be considered when planning an event? What is a contingency plan? How can a workforce be motivated in a business through management? How can skills requirements be addressed in a business? What is the purpose of training and development? What types of training can a business use to develop the workforce? How can the effectiveness of training be measured? What is the purpose of performance appraisals? What are the different types of performance appraisals? What impact can performance appraisals have on the individual and the business? Why is it important to manage change for the business survival effectively? What can influence the impact of

change? What

What is involved in the management of an event? What appropriate methods can be used to communicate internally and externally? How can customer health and safety be considered?

How successful was your event? How can this be measured? What went well? What could have made your event even better? What improvements could be made for your next event? What personal skills were developed in the sunning of your event?



stakeholder will		
influence change?		
What are quality		
standards? Why is it		
important to develop a		
quality culture? What		
techniques can be used		
to support quality		
management? Why is it		
important to implement		
quality management?		
What are the benefit of		
quality management?		



	A	A managal that a malatic	January 2024	Daview the average of	A my:1/B4m + 2.4	
	A report that explains	A proposal that explains	January 2024 –	Review the success of	April/May 24 –	
	the role and skills	factors that need to be	Principles of	the event in meeting	Principles of	
	required to be an	considered when	Management	aims and objectives,	Management retake	
	effective event organiser	producing a detailed	Stage an event,	achieving targets and		
	and Investigates own	plan for the proposed	demonstrating some	receiving good feedback		
	skills in the form of a	event, and a detailed	relevant management	from stakeholders.		
	skills audit. It will also	plan for your chosen	skills.			
	include an Analysis of	event using planning				
	own skills against those	tools, detailed budget				
	required by an event	and consideration of risk				
	organiser, highlighting	assessment and				
	areas for development,	contingency planning.				
	and may include a Full					
	justification of how own	A controlled assessment				
	skills match those of an	that includes an				
Ħ	event organiser.	executive summary or				
Assessment	A presentation that	report alongside a				
SSF	Investigates the staging	presentation that				
sse	of several events to	examine how businesses				
⋖	determine common	adapt their approaches				
	success factors, and	to management in				
	explains the chosen	response to challenges in				
	event idea, including	their environment				
	reasons for choice.					
	Assessments on a given					
	case study that examines					
	knowledge and					
	application of the					
	functions of					
	management,					
	management and					
	leadership styles and					
	skills and managing					
	human resources.					

